20 years in the fan's shoes

Fan Experience & Attendance Growth



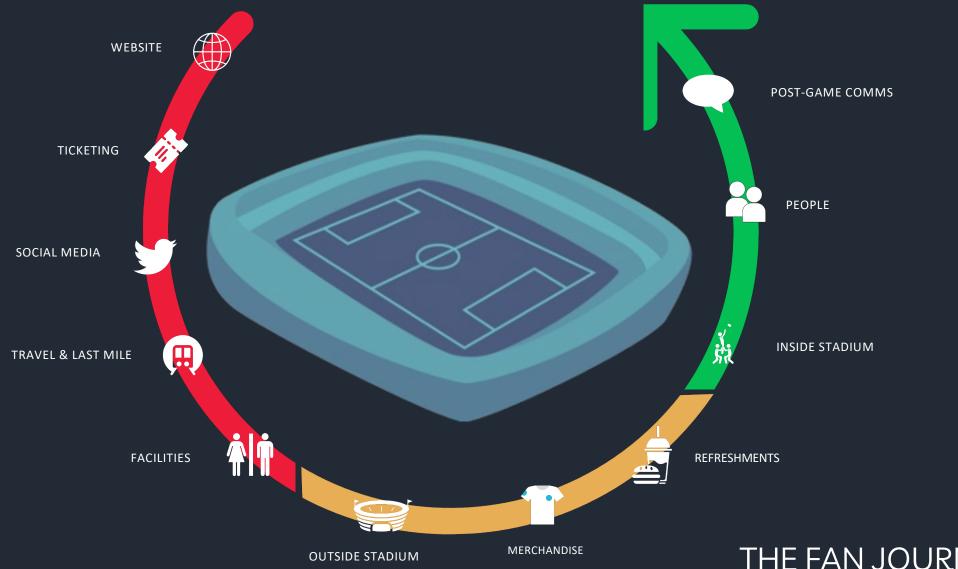


- 'Inconvenience Stores: One Year in UK Customer Service' (2005)
- 'Retails of the Unexpected' (2008)
- Former lead assessor for UK Service Excellence Awards
- The Fan Experience Company (2005 -)
- FC Barcelona Innovation Hub 'Certificate in Fan Engagement' Course (2021)



JUNIOR SEASON TICKET SALES 2004-2023

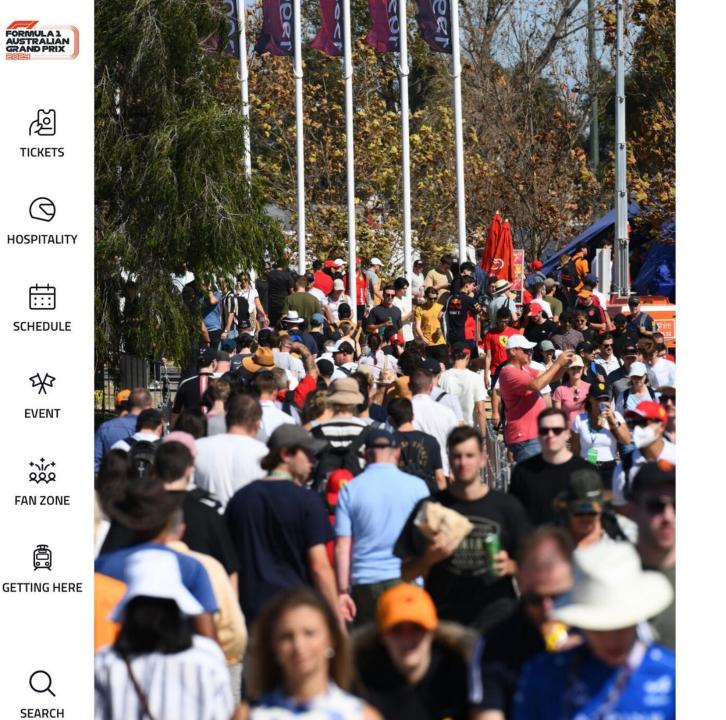




THE FAN JOURNEY

DETRACTORS PASSIVE PROMOTERS

TALK NEGATIVELY STAY AWAY SPEND LESS COMPLAIN TALK POSITIVELY ATTEND MORE GAMES SPEND MORE RECOMMEND TO OTHERS







First-timer's guide to the Grand Prix™

21/03/23

Making your first visit to Albert Park to see F1® in the flesh for the first time? Here's how to get the best out of your Grand Prix™ experience.

If you're like <u>Oscar Piastri</u> – making your home F1® debut this year at the FORMULA 1 ROLEX AUSTRALIAN GRAND PRIX 2023 – keep this guide handy. Because there's so much to experience at Albert Park that it's hard to know what to see and do first. We're here to help ...

A bit like any F1® race, attending a Grand Prix™ is all about the preparation beforehand, what you do when you're at the circuit, and







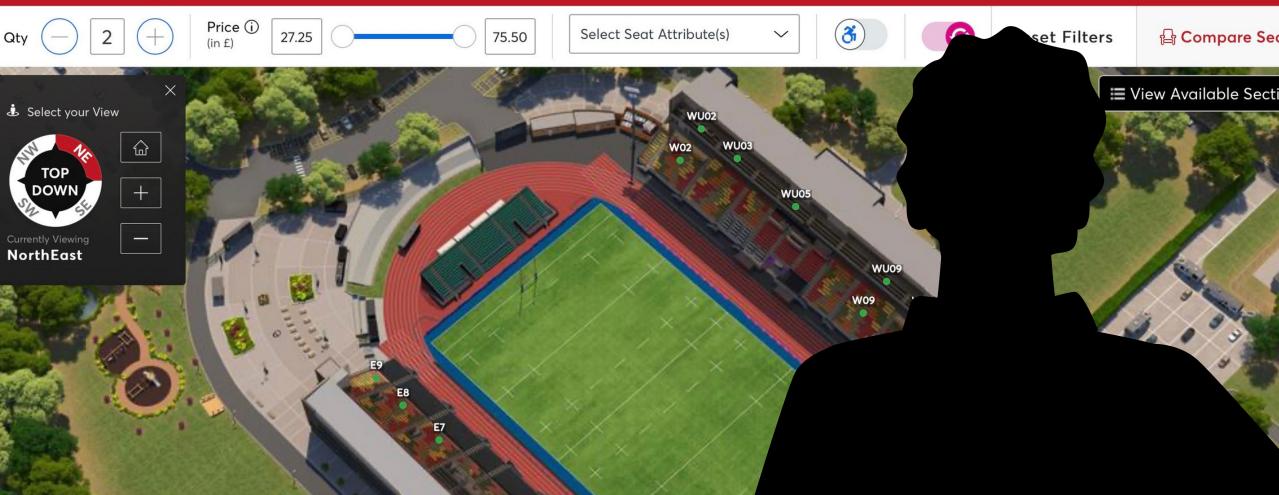
MARACENS MEN V NORTHAMPTON SAINTS - SEMI-FINAL

Sat 13 May 2023, 15:30• StoneX Stadium

(Event Information)

elivery, payment and/or admin fees may apply to your order ee

on't want to use the map? Find seats for Me







(AS OF 8.18.21)





AS Roma English 🤣 @ASRomaEN

Happy Independence Day to Tacha, DJ Spinall, Roma Pidgin Admin, Sade, our partners the NFF & Super Eagles, Sadiq Umar, Chinedu from Enugu, Burna Boy, Nura Abdullahi, Super Falcons, Jide from Lagos, Davido, Ebuka, Frank Donga, Mark Otabor, Wizkid, Okocha, Kanu & Aminu from Kano



GUNB AND VIEN NNEL DONN .0 ON A MATCHDAY IN THE FAMILY STAND EVERYONE PLAYER VISITS / CRAFTING / READING / PUZZLES / SELFIE WALL / COMPETITIO FIFA ON PLAYSTATIONS & GAME EFL FAMILY Follow Likes Followers Following Tweets 217 644 59 822

Donny Dog

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DONNY DOG'S Kennel

@Donny_Dog_DRFC

Official mascot of @drfc_official, I live in Donny Dog's Kennel in the @clubdfoundation Family Stand. Come along on and join me on matchday. #DDTV coming soon!

Jack Vickery @Jackvickery_ · 23h A huge thank you to @coachtonymee for this squad signed @drfc_official shirt. I'm auctioning it off for the @as9foundation. Please reply with a bid or DM me. Auction ends Friday 8PM. All RT's appreciated #DRFC

Media

Tweets & replies

11 Donny Dog Retweeted

Tweets

Trends for you · Change

#MondayBlogs

V

#MondayMotivation Lincoln City FC is Tweeting about this

#WorldBeeDay 14.1K Tweets

#GameOfThonesFinale





















DJ WARMING UP THE CROWD IN THEFAMILY STAND | FCK V FCM 25.11.18

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20 years in the fan's shoes

Fan Experience & Attendance Growth

- Every fan is different
- 'You only get one first game'
- Two-way
- Improvement
- Magic moments
- Values & Identity





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